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Why should I shop around for loan rates?

Shopping around for loan rates will give you the opportunity to find the best rate that will overall allow you to save money. Even a small difference in interest rates can add up as time goes on. So, don't be afraid to ask all the questions!

For example:

\$15,000 at 5.00% for 60 months, total interest paid \$1,988.67

\$15,000 at 6.00% for 60 months, total interest paid \$2,405.10

Even just a 1% difference in interest rates will cause you to pay \$416.43 more in interest during the life of the loan. It may not seem like a huge difference but, if you can save yourself some money, why not? As you shop around ask what the total interest paid during the life of the loan will be to give yourself a better understanding.

It is important to shop around for different lenders because different lenders have different fees. When shopping around for a lender you should ask about their fees and make sure that those fees are something you can afford and feel are favorable.

Southwest Montana Community Federal Credit Union has competitive rates and also offers rate matching because the Credit Union wants what is best for our members and their financial future. The Credit Union also offers RV specials each year beginning in March. Be sure to watch out for those specials and shop around for a rate, term, and lender that is right for you!